

Product Engineering Manager

SCOPE:

Manage local product engineering staff in completion of projects supporting Victaulic's corporate product development and sustaining engineering objectives. Serve as an internal consultant to management on technical matters (especially for the local market) and provide training to customers, prospective customers, sales representatives, technical support and sales support staffs regarding Victaulic product features, benefits and applications.

RESPONSIBILITIES to include but not limited to:

- Complete various projects necessary to sustain local manufacturing, sourcing and product development activities.
- Serve as a Victaulic ambassador and representative on various technical committees.
- Manage technical inquiries relative to Victaulic product features, determination and communicating and how Victaulic solutions can be incorporated within the customer's system designs.
- Investigate field installations as to product usage and performance. Report on findings as necessary.
- Provide general support to sales organization including creating, organizing and conducting technical seminars.
- Serve as an outside resource to Victaulic product development engineers, marketing, manufacturing and executive management on product issues, observations and latest trends, representing the customer's needs.
- Provide product education/training to field sales and distribution in an accurate, concise method so they can convey product performance, limitations and alternatives to system designers, product specifiers, and product installers.
- Specific policies and procedures have been established by the Engineering Department to provide for the security and accessibility of electronic data and confidential information.

QUALIFICATIONS/SKILLS:

- **Education Required:** BS in Mechanical Engineering
- **Years of Experience Required:** Minimum of 10 years experience in project management and product development.
- **Language Required:** must be fluent in English and Chinese (Mandarin)
- **Leadership** – ability to lead through influence in a matrix environment.
- **High customer orientation** – recognition and credibility with the customer as a trusted, collaborative and productive partner. Excellent spoken and written communication skills. Understands what it takes to win in the market place.
- **Market knowledge** – Ability to understand customer's problems and challenges to determine why or why not customers select to use a certain product, and develop methods to illustrate the benefits of a product to the customer.
- **Organizational and Time Management skills** – exceptional planning and organizational skills. Detail oriented. Self directed to maximize use of time on highest priority issues.

Equal Opportunity/Affirmative Action Employer

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